

**ROBERT GEZELTER**  
SOFTWARE CONSULTANT

35-20 167TH STREET, SUITE 215  
FLUSHING, NEW YORK 11358-1731  
UNITED STATES OF AMERICA

ROBERT GEZELTER  
E-MAIL: gezelter@rlgsc.com

VOICE: +1 (718) 463 1079  
E-MAIL: general-delivery@rlgsc.com

May 29, 2013

Ms. Lorraine Bartlett, Vice President  
Business Critical Systems Marketing + Strategy  
Hewlett-Packard Company  
3000 Hanover Street  
Palo Alto, California 94304

Mr. Ric Lewis, Vice President  
Business Critical Systems Hardware Systems Technology  
Hewlett-Packard Company  
3000 Hanover Street  
Palo Alto, California 94304

Mr. Dave Donatelli, Executive Vice President  
Executive Vice President and General Manager Enterprise Group  
Hewlett-Packard Company  
3000 Hanover Street  
Palo Alto, California 94304

OpenVMS on Poulson

Dear Lorraine, Ric, and Dave,

I am writing to you as an OpenVMS community member (since 1977), a businessman, and as an HP stockholder. While I am happy to discuss the technical issues, this letter only addresses the core business issues.

It is important that OpenVMS provide support for Poulson and future Itanium processors. This preserves OpenVMS viability on current generation processors. More importantly, it reassures customers that HP stands behind OpenVMS, as well-stated in Lorraine Bartlett's 2010 letter (attached).

OpenVMS remains the Gold standard in clustering, availability, security and many other areas. Short-term sales do not adequately reflect the importance of OpenVMS, particularly when a newer generation of hardware has been imminent for an extended period of time.

May 29, 2013

**ROBERT GEZELTER**  
SOFTWARE CONSULTANT

Many large and small businesses rely on OpenVMS as a technological foundation. While some very large accounts are serviced by HP directly, many accounts large and small obtain their hardware and software through HP channel partners. Individual customers have often invested substantial capital in their OpenVMS-based applications. These investments are critical to their businesses, representing man-decades, man-centuries, and in some cases, man-millenia of effort. Actions which imply a need to re-engineer these software environments justifiably arouse extreme anxiety.

A decision to forgo Poulson CPU support would thus call into question HP's support of its OpenVMS customers, and by logical extension, raise the question of whether HP is a reliable choice as a provider of foundational IT technologies.

HP should support OpenVMS on Poulson and future Itanium processors, providing reassurance to its customers that HP is a reliable partner for foundational IT technologies.

Sincerely yours,

ROBERT GEZELTER

cc: Ms. Meg Whitman, CEO, HP (US Post, e-mail)  
Ms. Lorraine Bartlett, Vice President (e-mail)  
Mr. Ric Lewis, Vice President (e-mail)  
Mr. Dave Donatelli, Executive Vice President (e-mail)  
comp.os.vms

RLG:ms  
enclosure

Page 2